

INCOME	Final 2018 budget approved by Council 66	Amount received	%	Excedent or Déficit	Amount received as at 31 Oct 2017	Variance in %
Membership contributions for 2018 *	2 426 540,00	1 788 034,93	74%	638 505,07	1 836 205,00	-3%
Publications	29 000,00	19 115,48	66%	9 884,52	17 745,20	+ 8%
Seminars & Workshops	0,00	3 522,86	0%	-3 522,86	57 440,00	-94%
Miscellaneous (interests on bank accounts etc..)	33 000,00	12 813,24	39%	20 186,76	22 863,02	-44%
World-Wide Academy	80 000,00	60 000,00	75%	20 000,00	60 000,00	0%
Total Income	2 568 540,00	1 883 486,51	73%	685 053,49	1 994 253,22	-6%
Outstanding contributions (2012 to 2017)	550 351,00	177 760,00	32%	372 591,00	294 890,00	-40%

* The amount received includes the money received in 2017 for 2018 membership contributions (€439,810 in total)

EXPENDITURE	Final 2018 budget approved by Council 66	Expenditure achieved	%	Excedent or Deficit	Amount paid as at 31 Oct 2017	Variance in %
PERSONNEL COSTS						
Salaries & consultant fees	890 000,00	635 202,35	71%	254 797,65	634 007,00	+ 0,2%
Taxes & social security charges	434 700,00	318 658,17	73%	116 041,83	282 396,99	+ 13%
Staff saving schemes	33 000,00	7 147,92	22%	25 852,08	30 853,79	-77%
Other costs (training...)	16 800,00	13 714,86	82%	3 085,14	9 289,21	+ 48%
Total	1 374 500,00	974 723,30	71%	399 776,70	956 546,99	+ 2%
OPERATING COSTS						
Running expenses	283 500,00	184 644,90	65%	98 855,10	185 231,43	-0,3%
Contingencies	15 000,00	630,00	4%	14 370,00	10 243,00	-94%
Corporate flat rental	123 300,00	134 805,66	109%	-11 505,66	85 647,14	+ 57%
Car expenses	25 000,00	16 909,01	68%	8 090,99	11 206,76	+ 51%
Building costs	54 500,00	44 448,54	82%	10 051,46	45 188,69	-2%
Workshops & meetings	45 000,00	19 022,99	42%	25 977,01	84 541,46	-77%
Conferences	110 000,00	112 919,99	0%	-2 919,99	112 473,22	+ 0,4%
Publications	61 000,00	54 055,01	89%	6 944,99	26 271,08	106%
Travel costs - Missions	180 000,00	144 685,63	80%	35 314,37	112 730,53	28%
Total	897 300,00	712 121,73	79%	185 178,27	673 533,31	+ 6%
INVESTMENT COSTS	81 000,00	61 383,23	76%	19 616,77	91 696,52	-33%
Total Expenditure	2 352 800,00	1 748 228,26	74%	604 571,74	1 721 776,82	+ 2%

- Refurbishment works at IALA Headquarters:	0,00
- Membership contributions paid in 2017 for 2018:	- 439 810,00
+ Contributions received in advance for 2019:	+ 38 480,00

- 201 728,20
- 429 002,68
+ 47 170,00

Income against expenditure	-88 311,75
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-16 194,48

